

31st JAN-1st FEB 2012

HOTEL RENAISSANCE, MUMBAI, INDIA

CONTRACT TO EXHIBIT

Return to:
 Images Exhibitions
 (A Division of Images Multimedia Pvt. Ltd.)
 S-21, Okhla Industrial Area, Phase -II
 New Delhi -110020, India
 Tel: +91-11-40525000, 40502500 Fax: +91-11-40525001

Contact Person: Vandana Verma (Show Administrator)

Email: vandana.verma@imagesgroup.in

Website: www.indiasalonpro.com

www.beautymarketindia.com

i) This is our application for stand space at the exhibition. We understand that only acceptance by the organisers by an approved signatory will this constitute a binding contract to exhibit at the exhibition. We confirm that we have read, understood and agree to comply with the exhibition terms and conditions contained in this form.

ii) The exhibitor agrees that it has noted its responsibilities in the organisers regulations in this document and overleaf, including section 15 covering cancellation charges.

BOOTH COST & PACKAGES

| BOOTH OPTIONS | BOOTH SIZE (MIN.) | Domestic Exhibitors ₹ | International Exhibitors \$ |
|---------------|-------------------|--|--|
| Raw Space | 18 Sq. meters | ₹11,000/- per sq. mts + ₹2,500 for 1Kw temporary per load during build-up. + ₹150/- per sq. mts for connection charges** | \$300 per sq. mts + \$56 for 1Kw temporary per load during build-up. + \$10 per sq. mts for connection charges** |
| Shell Scheme* | 9 Sq. meters | ₹11,500/- per sq. mts | \$325 per sq. mts |

* Basic 9sqm Shell Scheme includes: Wall, Fascia, 3 Chairs, 1 Round Table, 1 Reception Counter, Carpet, Waste Paper Basket, 3 Spot Lights, One 220V electrical socket.

** During Show (31 Jan-1 Feb, 2012) with entitlement of 1KW power for every 10 sq. mts

Additional Stand Charges:

| INR | USD |
|-----------------------------|-------|
| • Per Corner ₹4,500/- | \$100 |
| • Registration Fee ₹3,600/- | \$80 |

Applicable Taxes: Service Tax at Current Rate

Exhibiting Company: _____

Address: _____

Contact Person: _____

Designation: _____

Ph: _____ Mobile: _____

Fax: _____

E-mail: _____

URL: _____

Purchase order no. (If applicable) _____

Note: Payment to be remitted in favour of:

Images Multimedia Pvt. Ltd.

Notes:

Tick on the preferred Block

Area Type: Raw Space Shell Scheme

Stall No. _____

Area Sq. Mtr _____

Dimensions _____

Stand Cost (Per sq. mts) _____

A) Area Cost _____

B) Reg. Charges _____

C) Electricity Charges** (Raw Space) _____

D) Corner Charges _____

Stand Cost (Raw Space) A+B+C+D (If Applicable) _____

Stand Cost (Shell Scheme) A+ B+ D (If Applicable) _____

Total Cost (Inclusive of taxes @ 10.30%) _____

Product/ New Products on Display

Please tick your company profile as per list below

| EXHIBITOR S PROFILE | BEAUTY MARKET INDIA |
|---|---|
| INDIA SALON PRO | |
| • Professional Hair Care <input type="checkbox"/> | <input type="checkbox"/> • Body Care Products |
| • Hair Extensions <input type="checkbox"/> | <input type="checkbox"/> • Cosmetics Skin & Facial Care |
| • Hair Accessories <input type="checkbox"/> | <input type="checkbox"/> • Perfumery & Toiletries |
| • Nail Care & art <input type="checkbox"/> | <input type="checkbox"/> • SPA Industry |
| • Herbal Products <input type="checkbox"/> | <input type="checkbox"/> • Manicure and Pedicure |
| • Aromatherapy <input type="checkbox"/> | <input type="checkbox"/> • equipment and instruments, |
| • Foot care(Relaxation & Healing) <input type="checkbox"/> | <input type="checkbox"/> • Makeup |
| • Hair Care Products(shampoo & <input type="checkbox"/> | <input type="checkbox"/> • Essential oils |
| • Conditioner, Color, <input type="checkbox"/> | <input type="checkbox"/> • Packaging |
| Hair styling Products) <input type="checkbox"/> | <input type="checkbox"/> • Suppliers |
| • Professional Hairbrushes & Combs <input type="checkbox"/> | |
| • Professional Manicure/Pedicure <input type="checkbox"/> | |
| • Salon Furniture & Interior <input type="checkbox"/> | |
| • Disposable items <input type="checkbox"/> | |

VISITOR S PROFILE

- Professionals from the beauty and wellness sector
- Salon/spa owners
- Beauty therapists.
- Hairdressers and make-up artists
- Massage and aroma therapists
- Super market and cosmetic shop owners,
- Nail technicians, or beauty students.
- Others

Signed on behalf of the EXHIBITOR (By signing this agreement I confirm that I am authorised to sign on behalf of the company)

Signature: _____

Name: _____

Position: _____

Date: _____

Signed on behalf of Images Exhibitions (A Division of Images Multimedia Pvt. Ltd.)

Signature: _____

Position: _____

Date: _____

Official stamp of Exhibitor: _____



THE PREMIUM EVENT FOR PROFESSIONAL SALONS AND SPAS

FORUM FOR COSMETIC RETAIL MARKET

31st JAN-1st FEB 2012

HOTEL RENAISSANCE, MUMBAI, INDIA

GENERAL EXHIBITOR RULES

1. ORGANISER :

Images Exhibitions

(A Division of Images Multimedia Pvt. Ltd.)

S-21, Okhla Industrial Area, Phase -II

New Delhi - 110020, India

Tel: +91-11-40525000, 40502500 Fax: +91-11-40525001

Contact Person: Vandana Verma (Show Administrator)

Email: vandana.verma@imagesgroup.in

2. VENUE: Hotel Renaissance, Mumbai

3. EXHIBITION TIMING:

Tuesday, 31st January 2012: 10.00am - 06.00pm

Wednesday, 1st February 2012: 10.00am - 05.00pm

4. EXHIBITOR :

For any company participating in India Salon Pro and Beauty Market India 2012, the organiser reserves the right of participation.

5. ELIGIBILITY OF EXHIBITS:

5.1 An Exhibitor who is either associated with the agent for another firm and who wishes to exhibit the product of another firm or firm must state at the time of making application for space the name of the firm(s) to be represented at the Exhibition and undertake to confine the exhibits to the goods of such firm(s). The name of such firm(s) must display on the stand throughout the Exhibition period

5.2 Allotment of space by the organisers shall not imply that they accept the proposed exhibits, and the Exhibitor must satisfy himself that his exhibits comply with the Regulations. The Organisers reserve the right to exclude and / or require to be removed any exhibit which in their reasonable opinion is not within the scope of the Exhibition or is not suitable for the site allocated to the Exhibitor. The decision of the Organisers as to the eligibility of exhibits will be absolutely final and binding.

Participation Cost

6. SPACE ALLOCATION:

Ending August 2011, space requests should be supported by 25% advance payment followed by another 25% before 30th November 2011 and balance 50 % payment by 30th December 2011.

Notes: The prospective Exhibitors should apply on Application for Participation Contract Form together with payment. Allotment will be on "first-come-first served" basis subject to receipt of all payments. All payment should be made by Demand Draft / Cheque in Favour of **Images Multimedia Pvt. Ltd.** Application for space, both indoor and outdoor, may be made in combinations/multiples of continuous plots/booths. For a combination of continuous, furnished indoor standard booth allotted, provision of partitions within the area would be optional. Rental includes passes for Exhibitor Staff manning stands. during the Fair, One Free Entry in the Fair Catalogue. Acceptance of Application for Participation Contract Form must be submitted as per clause no. 6.

The Organiser reserves the right to reallocate space, change the layout, add or delete corridors in space plans-which may affect the orientation of some EXHIBITORS. The organiser's decision shall be final. The Organiser also reserves the right to turn down application for Participation, or even deny Participation to Exhibitors already confirmed. The Exhibitor, any Company/Organization participating in **India Salon Pro and Beauty Market India 2012** enters into a contract, with the Organiser upon submission of this document, The Company (Proposed Exhibitor) agrees to participate at the Exhibition **India Salon Pro and Beauty Market India 2012** and to abide by the regulations & by-laws, handed out to the company is liable to the space rentals in full, to the Organiser.

7. ELECTRICITY

Available at 230 V Single Phase and 400V 3 Phase A.C.50 Cycles. Exhibitors availing raw space would be required to pay electricity consumption charges. Charges for the Same as per the following:

| LOAD TYPE | DOMESTIC |
|--|----------|
| Temporary load (min.1KW mandatory) (30 January 2012) | ₹2500/KW |
| During Showtime (31 January-1 February 2012) | ₹150/sqm |

This rate is subject to revision. The organiser will provide electricity at a suitable point. in the Stand. Internal distribution to the Machinery/Equipment will have to be arranged by the exhibitor's electrical contractor at their own cost.

8. APPROVAL FOR DESIGN OF STAND:

Every exhibitor availing Raw Space only will have to submit their drawing and to scale mock-up, complete with details of Exhibit, Electricity and other installation and elevation in four copies for approval of the Organiser before 15th January 2012

9. SALE OF EXHIBITS:

Sales are not allowed during the Fair. However negotiations for sale may be conducted. Removal of any Exhibit during the Fair Period is also prohibited.

10. HANDLING OF EXHIBITS, CUSTOMS AND IMPORT :

Services for handling, clearing and forwarding would be available at the Grounds at extra cost. The Organiser will appoint Clearing and Forwarding Agents for **India Salon Pro and Beauty Market India 2012**, who will assist in handling and completing Customs formalities if required. Exhibitor would be required to contact them directly for such assistance.

Movement of exhibits in the Fair Ground by agencies other than the official Clearing and Forwarding Agents is prohibited.

11. EXHIBITS FOR DISPLAY:

Exhibits for display during the **India Salon Pro and Beauty Market India 2012**, can be brought into the Fair Ground from Monday, January 30th, 2012.

12. STAND COMPLETION :

Exhibitors must ensure that their stands are ready by no later than 2a.m. on Tuesday, January 31st, 2012. with all Exhibits in position.

13. REMOVAL OF EXHIBITS:

The Organisers tenancy of the Exhibition Venue terminates at 2359 Hrs. Wednesday, February 1st, 2012. All non portable exhibits and other property of the Exhibitor, his contractors and agents, must be removed from the Exhibition venue by the exhibitors or an amount on per hour basis would be charged from the exhibitor.

14. DAMAGES TO THE FAIR GROUND: Exhibitors will be required to make good all damages or make payment adjustable against caution money in lieu there of the Fair Ground Facilities/buildings etc. incurred during setting up and/or Fair Period and/or dismantling period.

15. CANCELLATION: If company withdraws from this contract after having concluded the said contract, the company hereby agrees to indemnify the exhibition management/ organiser for the losses at the following rates

| | |
|--|-------------------|
| Upon withdrawal/reduction before 30th October, 2011 | 50% of stand rent |
| Upon withdrawal/reduction from 1st November, 2011 to 31st December, 2011 | 75% of stand rent |
| Upon withdrawal/reduction from 1st January, 2012 to 30th January | Full stand rent |

16. INSURANCE: Against all ascertainable risks from transportation to display and removal should be down by the Exhibitors at their cost. Organisers will in no way be responsible.

17. PHOTOGRAPHY:

The Organiser reserves the right to photograph any exhibit for his use.

18. SETTLEMENT OF DUES:

Any and all expenses chargeable to exhibitors must be settled before the closure of the Fair to ensure smooth removal of goods from the Fair Site.

19. DISPUTE RESOLUTION AND GOVERNING LAW: All unresolved matters, questions, dispute or differences whatsoever arising between the exhibitor and organisers shall be settled by arbitration in accordance with the rules of the arbitration and conciliation Act 1996.

The arbitration proceedings shall be conducted in the English Language in New Delhi, India. The Arbitration agreement contained in this paragraph shall be solely and exclusively governed by the laws of India.

20. FORCE MAJEURE:

If the exhibition is abandoned, cancelled or suspended in whole or in part by reason of war, fire, national emergency, labour dispute, the non-availability of exhibition premises or any other cause not within the control of the organisers, the organiser may, at their entire discretion, repay the rental paid by the Exhibitor, or part thereof, but shall be under no obligation to repay any of such rental and shall be under no liability in respect of any action, claims or losses.